

From Kathy's spreadsheet
 Account not used in 24-25

	Month Ending 7/31/2025	Month Ending 8/31/2025	Month Ending 9/30/2025	Month Ending 10/31/2025	Month Ending 11/30/2025	Month Ending 12/31/2025	Month Ending 1/31/2026	Month Ending 2/28/2026	Month Ending 3/31/2026	Month Ending 4/30/2026	Month Ending 5/31/2026	Month Ending 6/30/2026	Year To Date 6/30/2026
	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget	Budget
Revenue													
Ticket Sales	15,240	31,840	81,020	233,610	352,796	81,240	64,270	222,416	159,930	26,070	127,200	174,360	1,569,992
Theatre Rent	11,250	0	23,400	17,300	21,400	24,675	6,450	23,425	14,125	24,300	31,575	14,150	212,050
Facility Fee	0	0	0	0	0	0	0	0	0	0	0	0	0
Ticket Handling Fees (incl CC & AXS fees)	26,704	8,579	46,942	100,942	142,183	72,652	21,468	79,880	54,052	51,783	74,640	67,759	747,584
Revenue from Services Provided	0	0	63,750	0	0	63,750	0	0	63,750	0	0	63,750	255,000
Revenue - Custodial	0	0	0	0	0	0	0	0	0	0	0	0	0
Revenue - Front of House	0	0	0	0	0	0	0	0	0	0	0	0	0
Revenue - Hospitality	0	0	0	0	0	0	0	0	0	0	0	0	0
Revenue - Marketing	5,166	4,666	5,366	5,366	5,366	5,366	5,366	5,366	5,366	5,166	4,666	4,666	61,892
Revenue - Tech Staff	4,000	0	4,900	4,900	8,400	13,200	1,500	6,600	6,500	8,900	12,200	6,500	77,600
UWEC Part-Time Labor Contrib.	0	0	0	0	0	0	0	0	0	0	0	0	0
Building Rent	0	0	0	0	0	0	0	0	0	0	0	0	0
Base Rent - Small Offices	0	0	0	0	0	0	0	0	0	0	0	0	0
Rent Income	46,442	46,442	46,442	46,442	46,442	46,442	46,442	46,442	46,442	46,442	46,442	46,442	557,300
Other Rental Income	3,615	3,615	3,615	3,615	3,615	3,615	3,615	3,615	3,615	228,615	3,615	3,615	268,380
Equipment - Rent	0	0	0	0	0	0	0	0	0	0	0	0	0
Event Space Rental	0	0	0	0	0	0	0	0	0	0	0	0	0
ArtMobile	0	0	0	0	0	0	0	0	0	0	0	0	0
Programming Revenue	3,323	3,323	3,323	3,323	3,323	3,323	3,323	3,323	3,323	3,323	3,323	3,323	39,879
Performance Merch Commissions	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Food/Catering Sales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pepsi Vending Machine Profits	0	0	0	0	0	0	0	0	0	0	0	0	0
Concessions	15,031	6,084	15,000	30,440	44,927	24,461	13,481	23,947	19,787	17,917	25,668	18,590	255,334
Donations - Gallery	0	0	0	0	0	0	0	0	0	0	0	0	0
Contributions	96,537	96,537	96,537	113,463	113,463	113,463	91,033	91,033	91,033	39,561	39,561	39,561	1,021,782
Donation - Rent Restricted	0	0	0	0	0	0	0	0	0	0	0	0	0
Donations - Capital	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc. Donations	0	0	0	0	0	0	0	0	0	0	0	0	0
Shakespeare Donations	0	0	0	0	0	0	0	0	0	0	0	0	0
Grants	7,547	7,547	7,547	7,547	7,547	7,547	7,547	7,547	7,547	7,547	7,547	7,547	90,564
Memberships	5,000	5,000	5,000	3,333	3,333	3,333	33,333	33,333	33,333	66,667	66,667	66,667	325,000
Membership Business	18,000	18,000	18,000	0	0	0	5,000	5,000	5,000	8,000	8,000	8,000	93,000
Marketplace Revenue	0	0	0	0	0	0	0	0	0	0	0	0	0
Sponsorships	15,000	0	0	0	0	0	0	0	0	0	0	0	15,000
Special Events	6,440	16,016	9,150	19,524	18,950	31,503	16,427	3,689	6,948	14,854	3,086	17,771	164,358
Total Revenue	280,295	248,649	430,992	590,805	772,746	495,571	320,256	556,616	521,751	550,144	455,189	543,701	5,766,715
Direct Costs													
Artist Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Artist Lodging	0	244	0	1,100	2,575	0	0	2,178	1,750	0	0	0	7,847
Artist Meals & Hospitality	0	500	1,520	6,450	3,300	300	2,130	3,160	2,180	780	1,000	600	21,920
Promoter Payout	0	0	0	0	0	0	0	0	0	0	0	0	0
Payout Visual Artist	0	0	0	0	0	0	0	0	0	0	0	0	0
Artist Payout	7,500	12,500	42,500	155,550	220,873	35,600	28,350	140,440	79,000	12,500	115,000	97,400	947,213
Artist Travel	0	0	200	600	400	250	0	1,850	0	0	0	0	3,300
Credit Card Fees	4,201	1,629	8,010	17,776	25,695	12,429	3,777	14,791	9,340	8,440	13,648	13,014	132,752
Ticketing Fee	8,991	3,000	12,309	28,227	35,742	21,319	7,775	22,631	16,269	14,648	22,328	18,500	211,738
Production	0	0	0	0	0	0	0	0	0	0	0	0	0
Production - Rental Equipment	0	0	0	200	0	2,000	0	600	400	0	0	0	3,200
Production - Rental Technicians	0	0	0	0	0	0	0	0	0	0	0	0	0
Production - Stage Supplies	0	1,200	0	0	0	0	3,200	0	0	0	0	0	4,400
Production Labor - UWEC	0	0	0	0	0	0	0	0	0	0	0	0	0
Production - Operations Wages	27,327	27,327	29,827	33,350	33,625	31,975	33,025	34,525	32,025	33,345	34,125	31,925	382,405
Production - Full Time	0	0	0	0	0	0	0	0	0	0	0	0	0
Production, Labor - Over Hires	0	0	0	1,200	6,800	5,000	6,000	4,800	0	0	9,500	0	33,300

Business Operations Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Custodial Wages	4,377	3,657	4,377	5,937	5,817	4,977	3,897	4,977	5,937	5,097	5,817	4,017	58,888
Building Reserve Expense	0	0	0	0	0	100,000	0	0	0	0	0	0	100,000
Elevator Maintenance	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	1,415	16,975
Property Management Fees	0	0	0	0	0	38,000	0	0	0	0	0	0	38,000
Property Management Fees	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	19,044
Occupancy	0	0	0	0	0	0	0	0	0	0	0	0	0
Bldg Exp - Lease	36,469	36,469	36,469	36,469	36,469	36,469	36,469	36,469	36,469	36,469	36,469	36,469	437,625
Bldg Exp - Telephone/Comm	833	833	833	833	833	833	833	833	833	833	833	833	10,000
Reimbursements For ECCA - Additional	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
Electric - House	13,505	13,505	13,505	13,505	13,505	13,505	13,505	13,505	13,505	13,505	13,505	13,505	162,065
Gas - House	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	50,970
Bldg Exp - Gas& Electric-Util	0	0	0	0	0	0	0	0	0	0	0	0	0
Water/Sewer/Storm-House	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	24,200
Bldg Exp - Water-Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0
Property/Liability Insurance	4,542	4,542	4,542	4,542	4,542	4,542	4,542	4,542	4,542	4,542	4,542	4,542	54,500
Dues & Subscriptions (ASCAP & BMI fees)	990	1,256	2,035	4,459	6,364	2,027	1,767	4,291	3,292	1,146	750	750	29,126
Fees Licenses & Permits	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Software Expense Subscriptions	14,233	14,233	15,013	16,482	14,473	14,393	14,233	14,233	16,233	14,809	14,233	14,233	176,805
Parking Fees	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	19,608
Total Fixed Overhead	87,300	86,845	89,124	94,578	94,354	227,096	87,596	91,201	93,161	88,752	88,500	86,700	1,215,206

Selling, General and Administrative Costs

Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0
Advertising - Creation	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Advertising, Placement	0	0	0	0	0	0	0	0	0	0	0	0	0
Advertising, Placement - Print	3,500	1,000	1,000	1,000	3,500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	17,000
Advertising, Placement - Social	10,000	12,000	15,000	15,000	15,000	15,000	15,000	15,000	12,000	10,000	10,000	10,000	154,000
Advertising, Placement - Broadcast	3,000	3,000	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	2,000	2,000	54,000
Admin Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Development Wages	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	18,333	110,000
Building Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Bldg Exp - Equipment Purchase	0	0	0	0	0	0	0	0	0	0	0	0	0
Bldg Exp - Equipment Rental	0	0	0	0	0	0	0	0	0	0	0	0	0
Bldg Exp - Supplies	400	400	400	400	400	400	400	400	400	400	400	400	4,800
Building Repairs and Maintenance	667	1,567	667	667	667	667	667	667	667	667	667	667	8,900
Bldg Exp - Equipment Repairs	300	300	300	300	300	300	300	300	300	300	300	300	3,600
Equipment Purchases (Non Capital)	0	0	0	0	0	0	0	0	0	0	0	0	0
Bldg Exp - MIS/IT, Equip & Sftw	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Carpet/Tile	0	0	0	0	0	0	0	0	0	0	0	0	0
Cleaning	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000
General Repairs & Maintenance	3,013	3,013	3,013	3,013	3,013	3,013	3,013	3,013	3,013	3,013	3,013	3,013	36,150
HVAC Repairs & Maintenance	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	7,750	93,000
Lawn/Landscape	38	38	38	38	38	38	38	38	38	38	38	38	450
Supplies (Maint/Cleaning)	2,200	2,200	2,100	2,100	2,100	2,100	2,200	2,200	2,100	2,100	2,100	2,100	25,600
Pest Control	483	483	483	483	483	483	483	483	483	483	483	483	5,800
Plumbing Repairs/Maint.	415	415	415	415	415	415	415	415	415	415	415	415	4,975
Security/Monitoring Contract	408	408	408	408	408	408	408	408	408	408	408	408	4,900
Snow Removal - parking lot/walks	702	702	702	702	702	702	702	702	702	702	702	702	8,420
Window Washing	464	464	464	464	464	464	464	464	464	464	464	464	5,562
Fire Safety Maintenance	517	517	517	517	517	517	517	517	517	517	517	517	6,200
Legal & Professional Fees	11,000	11,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	82,000
Marketing Consulting	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	64,800
Accounting & Audit	11,000	9,000	32,000	6,000	5,000	3,000	2,500	2,500	2,500	2,500	2,500	2,500	81,000
Executive Director Discretionary Spending	0	0	0	0	0	0	0	0	0	0	0	0	0
Board Expense	750	750	750	750	750	750	750	750	750	750	750	750	9,000
Miscellaneous Expenses	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	160,000
Credit Card Allocation needed	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Selling, General and Administrative Costs	87,271	85,671	108,171	82,171	83,671	79,171	78,771	78,771	75,671	73,671	70,171	80,171	983,357

Mixed Costs													
Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Health/Life/Dis/Dental Ins	16,058	16,058	16,058	16,058	16,058	16,058	16,058	16,058	16,058	16,058	16,058	16,058	192,697
Txs -PR Txs-FICA/Mcare & UIC	12,852	12,551	12,110	12,062	16,670	12,110	14,326	12,004	11,193	10,652	16,646	12,232	155,407
Retirement	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Administrative Wages	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	49,287
Wages Bus Operations	0	0	0	0	0	0	0	0	0	0	0	0	0
Talent Buyer Wages	12,075	12,075	12,075	8,626	8,626	8,626	8,626	8,626	8,626	8,626	8,626	8,626	113,856
Special Event Wages	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	62,108
Marketing Wages	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	82,800
Admin Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Mixed Costs	89,848	89,548	89,107	85,609	90,217	85,656	87,873	85,551	84,740	84,199	90,193	100,779	1,063,318
Other Costs													
Interest Income	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(750)	(9,000)
Other Income - Cash Back	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(7,200)
Other Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Bank Fees	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Interest Expense	3,125	3,125	3,125	3,125	3,125	3,125	3,125	3,125	3,125	3,125	3,125	3,125	37,500
Penalties	0	0	0	0	0	0	0	0	0	0	0	0	0
Lease Standard Additional Lease Expense	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	321,271
Depreciation Expense	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	64,517
Total Other Costs	34,424	34,424	34,424	34,424	34,424	34,424	34,424	34,424	34,424	34,424	34,424	34,424	413,088
Total Net Income Before Taxes	(135,177)	(159,287)	(42,250)	(37,992)	5,614	(125,510)	(151,393)	(31,040)	23,449	119,785	(158,024)	1,348	(690,478)
Lease Standard Additional Lease Expense	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	26,773	321,271
Depreciation Expense	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	5,376	64,517
Restricted Funds - Programming	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	50,000
Cash	(98,861)	(122,971)	(5,934)	(1,676)	41,930	(89,194)	(115,078)	5,275	59,764	156,101	(121,709)	37,663	(254,690)
total wages	134,572	131,423	126,808	146,488	194,867	146,582	169,764	145,433	136,188	130,350	195,158	151,764	1,809,398
Box Office	3,670	3,070	3,670	4,970	4,870	4,170	3,270	4,170	4,970	4,270	4,870	3,870	49,840
Administration	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	34,287	49,287	426,449
Wages Bus Operations	0	0	0	0	0	0	0	0	0	0	0	0	0
Talent Buyer Wages	12,075	12,075	12,075	8,626	8,626	8,626	8,626	8,626	8,626	8,626	8,626	8,626	113,856
Special Event Wages	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	5,176	62,108
Marketing Wages	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	6,900	82,800
Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Development Wages	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	18,333	110,000
Business Operations Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Custodial Wages	4,377	3,657	4,377	5,937	5,817	4,977	3,897	4,977	5,937	5,097	5,817	4,017	58,888
Programming Wages	21,789	21,789	10,789	10,789	10,789	10,789	10,789	10,789	10,789	10,789	10,789	10,789	151,465
Wages Security	0	0	0	0	0	0	0	0	0	0	0	0	0
Valet Wages	1,800	600	1,800	4,400	4,200	2,800	1,000	2,800	4,400	3,000	4,200	1,200	32,200
Broadway Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Shakespeare Wages	0	0	0	0	0	0	0	0	0	0	0	0	0
Union Wages	0	0	0	6,000	48,000	11,000	40,000	7,000	0	0	48,000	0	160,000
Front of House Wages	5,964	5,208	5,964	7,602	7,476	6,594	5,460	6,594	7,602	6,720	7,476	6,216	78,876
Usher Wages	1,695	1,800	2,044	5,089	5,719	3,452	1,791	3,712	3,943	2,022	3,954	3,174	38,395
Bartender Wages	1,178	1,200	1,565	3,829	4,249	2,503	1,210	2,744	3,199	1,785	3,104	2,250	28,815
Production - Full Time	0	0	0	0	0	0	0	0	0	0	0	0	0
Production - Operations Wages	27,327	27,327	29,827	33,350	33,625	31,975	33,025	34,525	32,025	33,345	34,125	31,925	382,405
Production, Labor - Over Hires	0	0	0	1,200	6,800	5,000	6,000	4,800	0	0	9,500	0	33,300
	134,572	131,423	126,808	146,488	194,867	146,582	169,764	145,433	136,188	130,350	195,158	151,764	1,809,398